



MACEDONIAN ORGANIC AGRICULTURE EXPORT DRIVERS

2016

IME is a programme of the Swiss Agency for Development and Cooperation (SDC) implemented by the lead partner Swisscontact, with the assistance of a local sub-contractor PREDA Plus.



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1. IME Programme in organic agriculture

Increasing Market Employability (IME) is a programme of the Swiss Agency for Development and Cooperation, implemented by Swisscontact with the assistance of PREDA Plus. IME programme is working on strengthening the business sector in Macedonia, improving quality of products and services offered, expanding markets and creating an enabling environment in three selected sectors: Tourism, Creative Industries and Green Economy. The goal is that more working age women and men, in particular young, are engaged in sustainable, decent employment or self-employment and/or are earning higher incomes.

In the Green Economy sector, IME is raising awareness of the benefits of organic products to promote benefits of organic food. An Organic Bazar, a food corner inside a high frequency shopping mall, was organized with assistance from the IME programme for promotion and sale of organic products. It resulted with more than 30 media reports and estimated reach of 200,000 people.

IME is promoting existing financial products and supporting the initiation of a business incubator led by private market players. The “Nasha Dobra Zemja”, or Our Good Earth, Food Co-op, which was an informal group of buyers of organic products, was aided by IME to establish its social business model transforming itself into the first Macedonian organic food cooperative. IME will continue to aid the cooperative in assessing its supply, improving its technical capacity and establishing local distribution, as well as supporting the new CSA model.

IME is identifying and promoting enterprises ready for export and link them with existing domestic export programmes and international Import Promotion Programme.

IME is improving capacities of farmers for farm management and product diversification, promoting training and supports the process for development and promotion of the adult education training programmes in organic production, processing and trade.

The goal of the activities in IME’s Green Economy sector is that organic food producers have easy and affordable access to information and finances, offer a variety and consistent supply of organic produce to a well-established and health conscious domestic and international market.

2. Background information - Macedonia

The Republic of Macedonia is situated in the central part of the Balkan Peninsula. The country is characterized by large and high mountain massifs giving way to extensive, flat valleys and plains. Republic of Macedonia is a landlocked country with a total area of 25,713 km².

The country is organized in 84 municipalities, out of which 10 municipalities constitute the City of Skopje, a distinct unit of local self-government and the country's capital. According to the latest estimates from 2014 the population is 2.069.162.

- Currency – Macedonian denar
- Unemployment rate – 25.48%
- GDP - 11.32 USD billion
- GDP per capita – 3.917 USD
- Total export value – 4.123.350.404 USD¹
- Total import value – 5.811.859.916 USD²



Figure 1. Location of The Republic of Macedonia

¹ State statistical office, data for the period January-November 2015

² Ibid

3. Agriculture and specific information for the organic agriculture sector

Agriculture is the third largest economic sector in Macedonia, following services and industry³. Macedonia has 1,263,155 ha of agricultural land, of which 511,579 ha arable land and 751,086 ha under pastures. Main production crops are wheat, barley and tobacco with 76,686 ha, 41,157 ha and 17,756 ha respectively⁴.

The organic agriculture sector was firstly introduced in 1997. First certified organic products were several kinds of tea from indigenous herbs, prepared and produced by the largest pharmaceutical factory in Macedonia (Alkaloid). Since then, the number of certified organic operators was constantly increasing and the latest data shows that in 2014 there were 344 registered organic operators. The agricultural land used for organic plant production amounted to 2,359ha in 2014. Production of organic cereals was predominant activity and was organized on 896 ha, followed by fodder crops and fruit production. The number of organic livestock production in 2014 showed 57,896 heads in 2014. The predominant activity was sheep breeding which was 92% from total livestock production. The number of organic beehives in 2014 was 6,285.

The favourable geographical position of the country allows production of different organic products from the organic plant production, organic livestock production and organic apiculture. Each type of production is characterized with its own specifics, however the most common feature is the business location of the organic operators which is in ecologically clean environment with no industry present. This characteristic eases the certification process which often results with increased production area

In the last few years the increased consumer awareness regarding the consumption of organic products can be noted as well as variety of organic products present on the shelves of the large chain markets, green markets and healthy food stores. This positively influenced and stimulated the local producers to increase their production and to improve the quality and diversity of their products.

³ MAFWE, 2014.

⁴ State Statistical Office, 2014

4. Purpose of the catalogue

It is great pleasure that we present to you this catalogue, which represents unique opportunity to acquaint yourself with organic products of the companies operating in Macedonia.

The idea of creating the catalogue rests on the perception that further economic development of the Macedonian organic producers should be balanced, where our companies will be able not only to compete with one another but also to successfully offer



their products in the markets, both regionally and beyond. This catalogue was designed specifically for importers, distributors and buyers located outside of Macedonia.

Disclaimer

Considerable effort has been taken to ensure the accuracy of the listings and information shown and we regret any errors or omissions. The catalogue was prepared by the EPICENTAR International and Swisscontact Macedonia, and neither assume any legal liability or responsibility for the accuracy, completeness or usefulness of the information provided in the catalogue.

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ime_mk@swisscontact.org

www.ime.org.mk

Alkaloid AD – Skopje



Alkaloid AD Skopje is a company which, for nearly eight decades, has been operating in the field of manufacturing drugs, cosmetic and chemical products and processing botanical raw materials. The company has around 1,250 employees in the country and around 350 employees in subsidiaries and representative offices abroad.

ALKALOID AD is the only producer of certified organic tea in Macedonia. They created an unusual edition of teas produced with special care for those that appreciate the unique gifts of NATURE. GOOD NATURE organic teas are produced in strictly controlled conditions and hold a certificate for organic production of safe food. Alkaloid's flawless quality is recognized by world renowned authorities for organic products in the countries of the European Union (EEC No. 2092/91), the United States of America (USDA-NOP) and Japan (JAS).

ALKALOID AD SKOPJE

Certified since: EU 1998, USA/Japan 2005

Main products: Organic b®.Teas: BE PURE TEA; BE LEAN TEA; BE RESTED TEA; BE JOYFUL TEA; BE WHOLE TEA (filter tea 1 package contains 20 bags)
Good Nature Organic teas: ELDER TEA; CAMOMILE TEA; ST.JOHN'S WORT TEA; NETTLE TEA; LINDEN TEA; WILD THYME TEA; MINT TEA; MARJORAM/MOUNTAIN TEA;

	ROSE HIP&HIBISCUS TEA (filter tea 1 package contains 20 bags)
Main markets:	Macedonian Market, USA, Slovenia, Bulgaria, etc.
Available in the period:	Available throughout the year
Contact person:	Nenad Bundov
Phone:	00 389 (0)70 330-867
e-mail	nbundov@Alkaloid.com.mk
Web	www.goodnature.com.mk

ARONIJA ZDRAVA HRANA DOO- Skopje



Aronija Zdrava Hrana DOO-Skopje is founded in 2003 with main activity, buy out, processing, wholesale and retail of organic and gluten free products and processing of organic fruits and vegetables. They obtained their certificate for organic production in 2013. For future, their plan is to have their own organic orchards.

Their brand BLOKOSMOS is sold mainly on the domestic Macedonian market and in the region in Kosovo and Croatia. Besides selling in stores for healthy food the company has its own e-store web site.

ARONIJA ZDRAVA HRANA DOO

Certified since: 2013

Main products:	BIOKOSMOS BRAND organic and gluten free cereals, muesli bars, bread, cookies, crackers, flours, pasta, honey, seeds, spices, oils, nuts, beans, juices, jams, sweeteners, dried fruits and vegetables, etc.
Main markets:	Macedonian market and the neighboring countries in the Balkan region (Kosovo and Croatia)
Available in the period:	Some products are available throughout the year and some are seasonal
Contact person:	Aneta Stajik
Phone:	00 389 (0)77 893 - 750
e-mail	mail@biocosmos.mk
Web	www.biocosmos.mk

BioRedworm



BioRedworm started the production of organic bio humus as a family business in 1985. Till now, they have 31 years of experience in the field, which undoubtedly contributed for development of this specific agricultural branch in Macedonia. In the long run they produce BioRedworm S Solid, however the need of liquid fertilizers for foliar application and use in drip systems has emerged, thus after few years of experimenting, the liquid bio fertilizer BioRedworm L Liquid was developed. These products showed remarkable results in the production of different agricultural products, with increased yield for 30-80%, therefore the

demand for these products on the local and foreign markets is increasing daily. BioRedworm-L (liquid) is available in HDPE-2 (High-density polyethylene) 1l; 5l; 10l and 1000 l/ IBC-container, while BioRedworm-S (solid) is available in PP (polypropylene) 25kg and 1000kg Big bag.

Each product is properly tested in controlled environment, and information regarding the detailed chemical and microbiological structure can be provided. According to the test results, BioRedworm ranks in third place in the world in terms of quality. Moreover the company was awarded with Best Buy Award International by Iceritas.

BioRedworm

Certified since:	2015
Main products:	BioRedworm S Solid , BioRedworm L Liquid
Main markets:	Local and foreign markets
Available in the period:	Throughout the whole year
Available quantity:	BioRedworm-L (liquid)1500t; BioRedworm-S (solid) 2500t
Contact person:	Slobodan Vuksanovic and Kan Dzeladin
Phone:	00 389 78 395 599
E-mail:	contact@bioRedworm.com; kan.dzeladin@bioRedworm.com
Web:	www.bioRedworm.com



ZORALEK- Marinkovic was founded in 2005 the as a limited liability company (LLC) named after the two brothers Alexander and Zoran Marinkovic, who are also co-owners in their family business. In the beginning the company was selling honey and bee products. In 2013 the company built modern facility in line with the European standards. Production and packaging of honey started in 2014 and they were placed on sale in Macedonia.

Zoralek Marinkovic

Certified since:	2008
Main products:	Imuno Honey; Cinnamon Honey; Choco Honey; Relaxa Honey; Ginger Honey; Vita Honey; Digests Honey
Main markets:	Local Macedonian Market
Available in the period:	Product available from the beginning of July
Contact person:	Zoran Marinkovic; Aleksandar Marinkovic

Phone: 00 389 71 453 219

E-mail: zoralekmarinkovik@yahoo.com

Web www.zoralek.com

Konimex – Skopje



KONIMEX HOLDING GROUP is founded in 1992 with one goal, to promote the Macedonian ecologically clean wild growing herbal raw materials, the essential oils made of wild growing medicinal herbs and forest fruits and the finished products made with the wild growing medicinal herbs. All the wild growing raw materials come from the ecologically clean and unpolluted mountains of Central, South and West Macedonia. In 1998 they started a brand new steam distillation program for production of 100% natural essential oils.

KONIMEX

Certified since: 2013

Main products: KORO Organic Teas: CAMOMILLE, MINT, ELDER FLOWERS, YARROW, NETTLE, ST. JOHN'S WORT, WILD THYME, HAWTHORN, LINDEN FLOWERS, ROSEHIPS, MOUNTAIN TEA (filter tea 1 package contains 20 bags)
KORO Organic vinegar: APPLE CIDER VINEGAR, APPLE CIDER VINEGAR (diet & weight loss), APPLE CIDER VINEGAR (Mediterranean), APPLE CIDER VINEGAR (hawthorn and nettle extract), BALSAMICO VINEGAR, (glass bottle, 250ml)

Main markets: European Union, the United States, Australia and the neighboring countries in the Balkan region

Available in the period:	Available throughout the year
Contact person:	Viktor Kolovski
Phone:	00 389 (0)7 270-940
e-mail	viktor.kolovski@gmail.com
Web	www.konimex.com.mk

Taurusfarms – Bogdanci



Taurus Farms LLC is based in Bogdanci, Macedonia. It was founded in 2010 as a German investment and today we grow over 250 hectares of fruits and vegetables. At Taurus-Farms we only grow organic products. The Macedonian climate and soil enable us to produce quality fruits and vegetables with a unique taste. Our production is both Organic (Ceres) and Global Gap certified. We grow our products to modern standards, With respect to nature and society. Our team of experienced and dedicated professionals will take care of documents, transport, certifications and all other aspects that are needed to get our products fresh at the point of destination. Next to our current products we can also grow-to-demand if there are other types of products that our clients may be interested in.

Taurusfarms

Certified since:	2014
Main products:	Apples and Pears
Main markets:	Local Macedonian Market
Production area:	160ha Apples; 4ha Pears
Available in the period:	Apples available from beginning of August; Pears available from the beginning of October
Contact person:	Krste Ruchkomanov
Phone:	00 389 78 422 761
E-mail:	krste@taurusfarms.net

Lipa – Mustafino



Lipa was first established in 1994 by Suzana Dimitrievska, in the village of Mustafino, the Municipality of Sveti Nikole, Macedonia. It was originally meant as a grocery store, selling the basic necessities to the local inhabitants. Over the years hitherto it grew, extending its business proposition and activity. Thus, in 2005, following the collapse of the old agricultural cooperatives and the privatization of land in the country, it took 54ha of land under concession. The company decided to engage with organic agriculture and by the end of the same year, it received the status of organic-in-conversion.

LIPA

Certified since:	2005
Main products:	Barley; Grapes and Apricot
Main markets:	Local Macedonian Market
Production area:	20ha Barley; 4ha Grapes; 2ha Apricot
Available in the period:	Barley available in August; Grapes available in the period August-November; Apricot available in the period June-July
Available quantity:	Barley 50tons; Grapes 40tons; Apricot 2tons
Contact person:	Suzana Dimitrievska
Phone:	00 389 78 333 658

Arbekina Oliv – Valandovo



Arbekina Oliv is a company from the city of Valandovo, located in the southeastern part of the Republic of Macedonia. The company was founded by Mr. Dimce Balevski, who is also the owner of Arbekina Oliv. The company engaged in organic agriculture in the year 2003. Since then, it continuously improved the quality and quantity of its production. Almonds and persimmons are the company's main products, sold on the local Macedonian market and in Italy.

Arbekina Oliv

Certified since:	2003
Main products:	Almonds and Persimmons
Main markets:	50% Export; 50% Local Macedonian Market
Production area:	12ha Almonds and 3ha Persimmons

Available in the period:	Almonds are available in September; Persimmons are available October-December
Available quantity:	Almonds 30tons; Persimmons 80tons
Contact person:	Dimce Baleski
Phone:	00 389 75 456 606
E-mail:	dimce.baleski@gmail.com

Darion – Kavadarci



The Macedonian company Darion is a company located in the Tikvesh region from the city of Kavadarci. The company was founded in 2009 and certified for organic production in 2010. The owner of the company is Mr. Jovan Zlatevski. Companies main production is composed of almonds and grapes mostly sold on local markets in Macedonia. Half of the almond orchards are in full maturity, allowing the owner to invest in modern storage capacities resulting in improved post-harvest activities.

Darion

Certified since:	2010
Main products:	Almonds and Wine grapes
Main markets:	Local Macedonia Market
Production area:	14ha Almonds and 3ha Wine grapes
Available in the period:	Almonds are available September-October; Wine grapes are available in September
Available quantity:	Almonds 9tons; Wine grapes 60tons

Contact person: Jovan Zlatevski

Phone: 00 389 75 669 001

Boskia – Valandovo



The company is active since 2007 in the business of giving services, trading and fruit production. It has 12 employees and agricultural area of 15 ha. Boskia LLC has planted 10 ha of peach in an ecologically clean area, characterized by rich soil and good water regime, located in the village Rabrovo. For the purpose of organic production the company made detailed analysis and tested all micro and macro elements necessary for the performance of quality orchard production. The production was first certified for organic production in April 2013.

According to the market demands, the peaches can be packed in different types of packages and weights. The contacts are made before the harvesting season is started.

Boskia

Certified since:	2013
Main products:	Peaches
Main markets:	Local Macedonian Market
Production area:	10ha Peaches
Available in the period:	Available starting from June; Produced varieties: Gloria, Red Haven, Cresthaven, Independence, Springcrest, Faet
Available quantity:	120 tones in total
Contact person:	Zajkov Zoran and Vasil Zajkov

Phone: 00 389 34 349 700 or 00 389 75 320 034

E-mail: agripro2000@yahoo.com
agripo2000@gmail.com

Agro Ina – Mustafino



Agro Ina Company is located in Mustafino village in Sveti Nikole municipality. The company is established in 2008 and got its certificate for organic production in 2010. Their main product are alfalfa, sainfoin and sunflower which are sold on the local markets in Macedonia. The company owner is Mr. Aco Dimitrievski.

Agro Ina

Certified since: 2010

Main products: Alfalfa; Sainfoin and Sunflower

Main markets: Local Macedonian Market

Production area: 6ha Alfalfa; 4ha Sainfoin; 6ha Sunflower

Available in the period:	Alfalfa available April-September; Sainfoin available May-June; Sunflower available from September
Available quantity:	Alfalfa 70tons; Sainfoin 40tons; Sunflower 10tons
Contact person:	Aco Dimitrievski
Phone:	00 389 (0)32 459 109

Flores – Skopje



Flores D.O.O – Skopje is the first organic company in Republic of Macedonia. The owners of the company are among the pioneers of the economic activity in ecologic field in Macedonia. Our commitment is to collect and produce top quality products. Our strength is our youthful and modern approach, plus the experience and support of pioneers that have dedicated over 18 years of their capacity and effort to the development of the enormous richness of our natural products, creating exclusive know-how and positioning ourselves in a short time as a leading company in our industry.

Wild fruits, mushrooms, medicinal plants grow in unspoiled nature, in extremely rich and various floras of the Macedonian forests. The sun, the rich and clean waters, the diversity of the vegetation, all explain the special taste of these products. The cultivated organic medicinal herbs like: Peppermint leaves, Marshmallow cut root and Thyme.

Flores

Certified since:	2007
Main products:	Wild fruits; Organic forest plants; Medicinal plants; Organic cultivated medicinal herbs
Main markets:	Local Macedonian Market and Export Market
Available in the period:	Throughout the whole year

Contact person: Mile Gjozev

Phone: 00 389 70 205 858

E-mail: flores@flores.com.mk

Web www.flores.com.mk

Dober – Valandovo



The Dober Company is established in 2004 and is located in the southern region of Macedonia in Valandovo. Starting from year 2010, the company cultivated 8ha of land with different varieties of apples. All planted apple trees are young and thus, they are not still in full fertility, therefore the expected quantity which is expected to be harvested is about 50% less than the maximum possible production per unit area (ha).

The certificate for organic production was obtained in 2013. The apple plantations fulfill all criteria of good production practice, adequate soil and clean environment necessary for organic production.

Dober

Certified since:	2013
Main products:	Apples
Main markets:	Local Macedonian Market
Production area:	8 ha
Available in the period::	Available starting from the second half of August (Gala); Starting in mid-September (Golden delicious, Red delicious and Jonagold), starting from beginning of October (Fuji and Granny smith), and starting from the second half of October (Pink lady)
Available quantity:	100 in total

Contact person: Zajkov Zoran and Vasil Zajkov

Phone: 00 389 34 349 700 or 00 389 75 320 034

E-mail: agipro2000@yahoo.com

agirpo2000@gmail.com

Eko Farma Alpina – Kumanovo



Eko Farma Alpina is a registered producer of organic goats. The company is located in, Ksanje a village in the Kumanovo municipality of Macedonia. Mr. Vlasto Krlevski is the founder and owner of the company. Eko Farma Alpina was certified for organic production in 2010. Since then, the company invested in building modern facilities for breeding of the goats. The producer has 330 organically certified goats, increasing them gradually each year. The final product of the company is White Goat Cheese, with average yearly quantity of 3tons.

Eko Farma Alpina

Certified since: 2009

Main products:	White Goat Cheese
Main markets:	Local Macedonian Market
Available in the period:	White Goat Cheese available from June
Available quantity:	White Goat Cheese 3tons
Contact person:	Vlasto Krlevski
Phone:	00 389 70 899 482
E-mail:	vlastokrlevski@yahoo.com

Agro Link – Chashka



Agro-Link began with its activity in the year 2005, more precisely with snail farming. Today, its entire production is oriented on organic production of Shitake and Oyster mushrooms, as well as organic snail farming (garden snail). Each farm is completely equipped with all the necessary materials, in compliance with the latest technological standards.

The mushrooms are preserved as dried or pasteurized, or they can be found fresh in a vacuumed plate. The snails are prepared in a Burgundy style with butter, parsley, oregano, basil and garlic.

Each products can be found in different types of packages and weight, depending on the market demands.

Agro Link

Certified since:	2013
Main products:	Shitake mushrooms and Oyster mushrooms and Snails
Main markets:	Mushrooms – Local Macedonian market; Snails – 100% export
Available in the period::	Shitake mushrooms and Oyster mushrooms available throughout the whole year; Snails available November-January
Available quantity:	Shitake mushrooms 2.5tons; Oyster mushrooms 25tons; Snails 40tons

Contact person: Todor Bunditov

Phone: 00 389 75 216 164

E-mail: info@agrolink.mk

Web www.agrolink.mk

Agripro – Valandovo



Agripro Valandovo is established in 2002 and located in the southern part of Macedonia. From 2007 the company started with production of planting material for the market and their own needs. Agripro Valandovo has plantations with different varieties of fruits: apricots, apples, pears, peaches, sour cherry, plums, almonds, etc. From year 2013 they are certified as an organic producers and continuously are working on improved product quality and expanding the arable area under various organic fruit trees.

Agripro

Certified since: 2013

Main products: Apples and Cherries

Main markets: Local and International

Production area: 21ha Apples; 6 ha Pears; 2,5 Plums; 5ha Cherries; 1ha Apricot; 6ha Sour cherry

Available in the period:	Starting from the second half of May (Cherry); Second half of July till mid-November (Apples); At the end of August till mid-October (Pears)
Available quantity:	300 tons of Apples; 80 tons of Pears; 80 tons of Sour cherries; and 5 tons of Cherries
Contact person:	Zajkov Zoran and Vasil Zajkov
Phone:	00 389 34 349 700 or 00 389 75 320 034
E-mail:	agripro2000@yahoo.com agrirpo2000@gmail.com

K.A.K Agro – Novaci



K.A.K Agro's headquarters is located in Novaci while the Sheep herd is in Mavrovo, in the northwest part of Macedonia. At the moment the company has more than 1.150 organically certified sheep's. The cheese is widely spread through the country's well known hotels and restaurants, and is perceived as a high quality product. The sheep herd is grazed in one of ecologically purest environment, recognized by the abundance of high quality pastures.

Since year 2013 the company is certified for organic production.

K.A.K Agro

Certified since:	2013
Main products:	White Sheep Cheese
Main markets:	Local Macedonian Markets
Available in the period:	White Sheep Cheese at the end of September
Available quantity:	White Sheep Cheese 15tons
Contact person:	Darko Stojanovski
Phone:	00 389 70 242 920
E-mail:	skimavrovo@bistra.com

Taso kom – Kavadarci



Taso Kom is a company from the city of Kavadarci, located in the southeastern part of the Republic of Macedonia. The company was founded by Mr. Taso Boshkov, who is also the owner. The company engaged in organic agriculture in the year 2009. Since then, it

continuously improved the quality and quantity of its production. Barley is the company's main product, sold only at the local Macedonian market.

Taso kom

Certified since:	2009
Main products:	Barley
Main markets:	Local Macedonian Market
Production area:	10ha Barley
Available in the period:	Barley available end of June
Available quantity:	Barley 40tons
Contact person:	Trajche Boshkov
Phone:	00 389 70 218 568
E-mail:	tasokom@yahoo.com

Lera Aronia – Bitola



Lera-Aronija Company is founded in 2011 in the village of Lera, Bitola. The whole family is involved in the business and each member contributes for improved quality of the products. The organic aronia plantations are grown in clean environment in accordance with all necessary procedures for organic production. In the future the company plans to expand its production with new plantations of organic American blueberries.

Lera Aronia

Certified since:	2012
Main products:	Aronia
Main markets:	Local Macedonian Market
Production area:	5ha Aronia
Available in the period:	Aronia - available starting from September
Available quantity:	Aronia 36tons
Contact person:	Zoran Pavlovski
Phone:	00 389 78 350 131
E-mail:	Lera-aronija@hotmail.com

Ezgija Lidija – Sveti Nikole



Ezgija Lidija is a company located in the city of Sveti Nikole. The company was founded by Lidija Arsovska. The company has been certificated for organic production in 2009. The company produces its products in clean and industry free environment, resulting in high quality products. Since the beginning of production the company continuously made investments to improve the production and post-harvest activities.

Ezgija Lidija

Certified since:	2009
Main products:	Barley; Alfalfa and Beans
Main markets:	Local Macedonian Market
Production area:	8ha Barley; 9ha Alfalfa; 8ha Beans
Available quantity:	Barley 24tons; Alfalfa 54tons; 5tons Beans
Contact person:	Lidija Arsovska
Phone:	00 389 70 678 158

E-mail: ezgija@t.mk

Ekosir – Makedonski Brod



The EKOSIR Company is certified for organic production from 2009. Their main activity is production of organic cheese and meat. The company is located in ecological clean environment near Makedonski Brod.

EKOSIR

Certified since:	2009
Main products:	Lamb meat, Sheep cheese, Sheep ricotta cheese, veal meat
Main markets:	Local markets
Available in the period:	August - March
Available quantity:	Lamb meat – 400 kg, Sheep cheese 5 t, урда 250кг теле - 15

Contact person: Zoran Vasileski and Mito Kostadinovski

Phone: 078 442 737 078 208 413

E-mail: ekosirdooel@yahoo.com

Apika – Vinica



APIKA beekeeping house is located in Vinica Region and is certified for organic production of honey from 2013. The producer is known for mountain honey production with specific taste of caramel from the oak tree. The owner of APIKA, Ilco Kostadinovski is trained producer of bee hives and certified collector of royal jelly. At the moment APIKA owner is working on its marketing presentation in Macedonia.

APIKA

Certified since:	2013
Main products:	Honey, Vox, J.Royal, Propolis
Main markets:	Macedonia
Available in the period:	Honey, Vox, J.Royal, Propolis
Contact person:	Beekeeping house "Apika" Ilco Kostadinovski
Phone:	00389 71 309 675

E-mail: Ilco.kostadinovski@t.mk

Loznica – Bitola



LOZNICA Bitola exists from 1992. Their basic activity is collection and sale of forest products. Their focus is on collection of juniper berries. The collection is done in the south-west part of Macedonia, parts with no pollution. From 2015 they started to export organic juniper berries.

LOZNICA

Certified since:	2015
Main products:	Juniper berries
Main markets:	Germany
Production area:	R. Macedonia
Available in the period:	September- December
Contact person:	Gorgievska Renata

Phone: 00 389 47 256 344, 00 389 70 237 561

E-mail: gorgievskar@yahoo.com

Aronija – Berovo



The Company is certified for organic production since 2014 with main activity production of aronia. Their plantation is located in Berovo area in unpolluted environment on 5.3 ha with 11.000 seedlings. Company's assortment is only fresh and frozen aronia.

ARONIJA

Certified since:	2014
Main products:	Aronija Melanocarpa
Main markets:	Macedonia
Production area:	5.3 ha
Available in the period:	All year
Contact person:	Branko and Mirjana Dudukovski
Phone:	078 227 238; 078 227 239

Kozhle – Katlanovo



The KOZHLE farm is located in the village Kozhle (Katlanovo area), 40 km from the city of Skopje, Republic of Macedonia. The elevation of the farm is 500 m, in an ecologic zone. They have 15 ha of farmland on disposal and their occupation is organic production. The goat farm K-Farm-Kozhle exists since 1998. At the moment they have 150 heads of parent herd from the breed Alpina and 50 young kids. They also have a dairy for production and processing of milk and dairy products. They obtained their first certificate for organic production in conversion in 2005/2006 from IMO Control from Switzerland in cooperation with Biosan.

They are producing certified organic products for 10 years already, such as: goat white cheese, and goat yellow cheese.

KOZHLE

Certified since:	2005/2006
Main products:	Goat cheese
Main markets:	Large chain markets in Macedonia

Available in the period:	April-December
Available quantity:	4.000 kg
Contact person:	Aneta Georgievska
Phone:	+38970 640 770
E-mail:	georgievskaaneta@yahoo.com, info@goatfarm.mk
Web:	www.goatfarm.mk

Stojanovski Company – Ohrid



The Stojanovski Company is certified for organic production of honey from 2007. Their main activity is production of honey and bee products such as royal jelly, propolis, bee glue etc. The company is located in Ohrid region and is also registered repro center for production of bee swarms and bee queens.

STOJANOVSKI

Certified since:	2007
Main products:	Organic honey, Royal jelly , bee glue
Main markets:	Local markets
Available in the period:	Full year
Contact person:	Goce Stojanovski
Phone:	075 534 163
E-mail:	pcelarstvostojanoski@yahoo.com

Goce Mirev – Vinica



Mr. Mirev is a producer of honey and bee products certified for organic production since 2008. His bee hives are located on the slopes of mountain Golak between Vinica and Berovo in clean and unpolluted environment.

Goce Mirev

Certified since:	2008
Main products:	Honey and royal jelly
Main markets:	Macedonia and Kosovo
Available in the period:	All year
Contact person:	Goce Mirev
Phone:	++389 77 590 567
E-mail:	gocemirev@gmail.com